



FCTE

COMPANY PROFILE

Sign: FRANCE CALÉDONIE TROPIC EXPORT

Activity: Exportation of fruit, vegetables and processed food.

Creation date: 1994

Legal form:

SA (Limited company)

Address: PO BOX 906

98880 La Foa - New Caledonia

Distribution network: Importers

Certification and standards: managing method HACCP

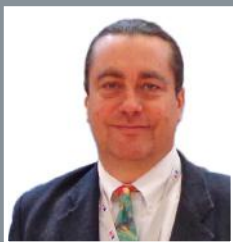
EXPORT REFERENT

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The company FCTE- stands for France Caledonia Tropic Export- is the only exporter of fresh fruit and vegetables from New Caledonia. Created in 1994, the company has 20 years of experience in exporting fresh fruit and vegetables to the Japanese, New Zealand and Australian markets. It manages, in particular, the squash industry, a gourd requested on the Japanese market. The FCTE deals with importation of seeds, technical follow-up, and a part of the harvest, the sorting and the export of squashes. To meet the expectations of the international clientele, the FCTE has been certified HACCP since 2013.

The ambition of the FCTE is to enable small Caledonians farmers to work on exports and to gradually bring them to achieve a constant production of international quality.

Each year, the company exports 3,000 tons of squash to Kobe, Japan. For 2018, it is targeting a market of 1 000 tons of squash in South Korea. Thanks to its professionalism, FCTE has been able to weave a network of fifty farmer suppliers who also produce vegetables for the New Zealand market during the winter season (zucchini, eggplant, squash, etc.). In addition, it exports 40 tons of limes to New Zealand and Australia annually.

In the constant search for the opening of new export streams, FCTE has been developing a range of processed products "flavors of New Caledonia" which are exported to the Pacific region for four years. This brand, representative of Caledonian know-how, includes jams, achards, chilies, chocolate, coffee, vanilla and punch from New Caledonia.